EFOSA EZEKIEL OJOMO

Cloud & Enterprise Architect | Pre-Sales & Solution Engineering | AI Product Strategy

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AWS • Azure • Kubernetes • SAP/ERP Integration • Microservices • PSM I • PSPO I • PMP (In Progress)

PROFESSIONAL SUMMARY

Enterprise Cloud & Solution Architect with 10+ years translating complex business strategy into resilient, high-performance cloud platforms across AWS, Azure, and hybrid environments. Recognised for bridging the gap between technical architecture and commercial outcomes, serving as a trusted advisor to C-suite and executive stakeholders, leading pre-sales solution design engagements, and defining product roadmaps that directly drive revenue and operational efficiency.

Delivered $2M+ in annual infrastructure savings, 65% latency reduction, and 99.9%+ SLA reliability across platforms serving 500+ enterprise clients. Deep expertise in SAP/ERP ecosystem integration, event-driven microservices, Kubernetes platform engineering, and SRE-driven reliability frameworks. Co-founding CTO of an AI SaaS platform with hands-on AI product strategy and go-to-market experience.

IMPACT AT A GLANCE

$2M+/yr	65%	87%	99.9%+	15+ ERP	200%
Infrastructure savings cloud optimisation	Latency reduction distributed systems	Deployment time cut Kubernetes CI/CD	SLA uptime 500+ enterprise clients	SAP/ERP integrations architected & delivered	Throughput increase event-driven architecture

CORE COMPETENCIES

‣ Solution & Enterprise Architecture	‣ Stakeholder & Executive Advisory
‣ Pre-Sales & Solution Engineering	‣ Technical Product Management
‣ Cloud Strategy (AWS · Azure · Multi-Cloud)	‣ SRE & Reliability Engineering
‣ SAP / ERP System Integration	‣ CI/CD & DevOps Strategy
‣ AI & ML Platform Strategy	‣ Kubernetes & Container Orchestration
‣ Microservices & Event-Driven Architecture	‣ Incident Management & RCA
‣ Product Roadmap & Go-To-Market Strategy	‣ Cross-functional Team Leadership

TECHNICAL ARCHITECTURE EXPERTISE

Cloud Platforms	AWS (Lambda, EC2, RDS, S3, API Gateway, Step Functions, CloudWatch)	Azure (AKS, Functions, App Services)	GCP	Multi-Cloud Governance & Strategy
Architecture & Design	Microservices	Event-Driven Architecture	Domain-Driven Design	CQRS	Serverless	API Gateway	Enterprise Integration (SAP, Oracle ERP)
Infrastructure	Kubernetes	Terraform	Docker	CI/CD Automation	Infrastructure as Code	Zero-Downtime Deployment Strategy

Observability & SRE	SLI/SLO Design	Prometheus	Grafana	Datadog	ELK Stack	Splunk	Dynatrace	Distributed Tracing	Incident Management
Data & Messaging	PostgreSQL	MongoDB	Redis	Kafka	Elasticsearch	ETL Pipelines	Data Architecture Optimisation
Product & Delivery	Pre-Sales Solution Design	Product Roadmapping	Agile (Scrum/SAFe)	JIRA	Stakeholder Communication	Business Case Development	RFP Response

PROFESSIONAL EXPERIENCE

Co-Founder & CTO (Part-Time)
Dec 2025 – Present

Data Clinch · On-site

- ▸ Co-founded and architected a multi-tenant AI SaaS customer support platform, defining end-to-end product vision, infrastructure strategy, and technical roadmap aligned to the enterprise data analytics market.
- ▸ Directed AI model integration strategy, balancing cost-performance trade-offs to ensure platform scalability, extensibility, and competitive differentiation for enterprise clients.
- ▸ Led investor communication and stakeholder engagement, translating distributed systems architecture into clear business value propositions to support fundraising and strategic partnerships.
- ▸ Established go-to-market strategy and platform positioning, driving enterprise client acquisition pipeline across the data analytics vertical.

Solution Architect & Technical Product Specialist
Jun 2024 – Present

Vertex Inc. · Remote

- ▸ Serve as principal solution architect for an enterprise microservices platform supporting 500+ clients and 1M+ daily transactions, maintaining 99.9% SLA reliability at scale.
- ▸ Designed and delivered multi-cloud integration architecture connecting 15+ SAP/ERP ecosystems to scalable cloud environments, optimizing enterprise data workflows valued at $10M+ annually.
- ▸ Defined platform-level architecture standards and governance across 50+ microservices, ensuring scalability, security, and operational resilience across the enterprise product suite.
- ▸ Led Kubernetes-native CI/CD transformation strategy using Terraform and Jenkins, reducing deployment time by 87%, from 2 hours to 15 minutes, and cutting deployment failure rates by 60%.
- ▸ Established end-to-end observability framework with Datadog and automated alerting, reducing P1 incidents by 45% and achieving 2.3-hour MTTR across distributed production systems.
- ▸ Redesigned data architecture and query optimization strategy, improving database performance by 40% and directly reducing database-related incidents and SLA breaches.

Solution Architect & Technical Product Specialist
Sep 2022 – Jun 2024

Microsoft (via LTIMindtree) · Hybrid

- ▸ Architected scalable Azure-based microservices platforms serving 100+ enterprise clients and handling 5M+ daily requests with 99.95% availability SLA.
- ▸ Delivered 8 major enterprise product releases, increasing customer retention by 25% through architecture-driven scalability improvements and executive stakeholder alignment.
- ▸ Designed multi-layer performance architecture leveraging Redis caching, optimized data access patterns, and intelligent load balancing, achieving 40% service performance uplift and 200% throughput increase.
- ▸ Led and mentored cross-functional teams of 10 engineers across three time zones, reducing customer escalations by 35% through improved incident response and reliability engineering.
- ▸ Established automated, security-compliant CI/CD pipeline strategy with GitLab CI, reducing unplanned downtime by 50% and enabling high-cadence, high-quality release cycles.

Cloud Architect & Solution Engineer　　　　　　　　　　　　　　　　　　　　　　　*May 2022 – Sep 2022*
Amazon · Hybrid

- ▸ Contributed to distributed systems architecture powering high-availability serverless platforms processing millions of daily transactions at enterprise scale.
- ▸ Designed scalable AWS-native serverless architecture leveraging Lambda and Step Functions, reducing infrastructure costs by 35% while maintaining full performance SLA compliance.
- ▸ Established observability and anomaly detection strategy using CloudWatch, improving incident detection time by 70% and reducing mean time to resolution.
- ▸ Partnered with SRE leadership to define service-level objectives (SLOs) and strengthen reliability engineering practices for mission-critical production applications.

AI Solution Architect & Product Owner　　　　　　　　　　　　　　　　　　　　　　*Oct 2020 – Oct 2021*
Mind Machine · Remote

- ▸ Architected AI-powered microservices platform integrating machine learning models, reducing manual processing by 85% and enabling real-time analytics capabilities for enterprise stakeholders.
- ▸ Designed secure, scalable API integration architecture with enterprise-grade authentication and access control, handling 1M+ daily requests with sub-second latency.
- ▸ Owned end-to-end product strategy, led backlog prioritization, stakeholder communication, and roadmap alignment, ensuring technical delivery matched business objectives.
- ▸ Drove reliability engineering initiatives increasing platform uptime from 95% to 99.2% through systematic monitoring, incident management, and proactive risk mitigation.

Cloud Architect & Site Reliability Engineer　　　　　　　　　　　　　　　　　　　　*Oct 2018 – Oct 2020*
Smarter Grid International · Remote

- ▸ Architected IoT data processing platform handling 50M+ daily sensor readings with 99.9% reliability, supporting enterprise energy management clients at scale.
- ▸ Designed scalable data pipeline architecture and observability frameworks, integrating PagerDuty for 24/7 incident response and proactive system monitoring.
- ▸ Reduced post-deployment defects by 50% and system downtime by 70% through zero-downtime deployment strategy and reliability-first architecture design principles.
- ▸ Led cross-functional stakeholder communication, translating complex cloud architecture into business-aligned delivery roadmaps and product outcomes.

EDUCATION

Master of Technology, Computer Technology · Eastern Illinois University　　　　　　　　*2023 – 2024*
Master of Engineering, Computer Electronics Systems · Politechnika Gdańska　　　　　*2020 – 2022*
Bachelor of Engineering, Electrical & Electronics · Ambrose Alli University　　　　　　*2012 – 2017*

CERTIFICATIONS

Professional Scrum Master (PSM I)	PMP Certification (In Progress)
Professional Scrum Product Owner (PSPO I)	ITIL Foundation (In Progress)
Azure App Service Development Specialist	AWS Solutions Architect Associate

Available for: Solution Architect · Pre-Sales / Sales Engineer · Technical Product Manager · Cloud Strategy Advisor